

Financial Performance: 9M23 Results

Highlights

- 9M23 net loss of Rp760.8 billion on weak revenue performance and loss on other investments
- Positive take from tour & travel, digital financial service, and clean energy segments

9M23 net loss of Rp760.8 billion on weak revenue performance and loss on other investments

PT Distribusi Voucher Nusantara Tbk ("DIVA" or "the Company") recorded a net loss of Rp760.8 billion in 9M23 compared to Rp46.8 billion profit in 9M22. There are two major factors driving this: decline in revenue and negative turnaround in gain (loss) on other investments. The Company's revenue dropped by 21.1% YoY, from Rp3.6 trillion in 9M22 to Rp2.8 trillion in 9M23, mainly being dragged down by the *Digital Products & Services* segment. This had led operating profit to record a decline of 35.8% YoY, from Rp11.5 billion in 9M22 to Rp7,4 billion in 9M23. Adding to the weight is a negative turnaround in gain (loss) on other investments, moving from a gain of Rp50.4 billion in 9M22 to a loss of Rp764.2 billion in 9M23.

Positive take from tour & travel, digital financial service, and clean energy segments

On the revenue side, the *Tour & Travel* and *Digital Financial Services* segments showed a very strong growth performance. Revenue from the *Tour & Travel* segment posted a growth of 68.4% YoY, from Rp58.2 billion in 9M22 to Rp98.0 billion in 9M23. Meanwhile, revenue from the *Digital Financial Service* segment also managed to post a jump of 106.2% YoY, from Rp139.1 billion in 9M22 to Rp286.9 billion in 9M23. Our new business of *Clean Energy* also started to contribute positively in 9M23, with revenue recorded at Rp5.4 billion and gross margin at a thick 33.3%. Further, overall gross margin also managed to increase, from 2.2% in 9M22 to 2.7% in 9M23.

FINANCIAL HIGHLIGHTS

(Expressed in Billion Rupiah, Unless Otherwise Stated)

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Income Statement	9M22	9M23	% YoY
Revenue	3,597.7	2,839.7	-21.1%
Gross Profit	79.8	76.7	-3.9%
Operating Income	11.5	7.4	-35.8%
Net Income*	46.8	(760.8)	-1724.9%

*Attributable to the Owners of the Company

Financial Position	2022	9M23	% Ytd
Asset	2,338.0	1,566.4	-33.0%
Liabilities	188.3	177.7	-5.7%
Equity	2,149.7	1,388.7	-35.4%

For more information, please contact: <u>Septi Suryani</u> Corporate Secretary Ph: +62 21-3048-0711 E: corsec@ptdvn.com

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Revenue	9M22	9M23	% YoY
Digital Products & Services	3,399.8	2,449.1	-28.0%
Tour & Travel	58.2	98.0	68.4%
Digital Financial Services	139.1	286.9	106.2%
Micro Logistics	0.6	0.3	-47.8%
Digital Advertising	-	0.1	N.M
Clean Energy		5.4	N.M
Total Revenues	3,597.7	2,839.7	-21.1%

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PT DISTRIBUSI VOUCHER NUSANTARA TBK DAN ENTITAS ANAKNYA LAPORAN POSISI KEUANGAN KONSOLIDASIAN INTERIM Tanggal 30 September 2023 (Tidak Diaudit) (Disajikan dalam Rupiah, kecuali dinyatakan lain)

PT DISTRIBUSI VOUCHER NUSANTARA TBK AND ITS SUBSIDIARIES INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION As of September 30, 2023 (Unaudited) (Expressed in Rupiah, unless otherwise stated)

ASET LANCAR CURRENT ASSET Kas dan setara kas 82.084.307.228 3,5,37,38 157.647.542.749 Cash and cash equivalent Investasi lainnya 809.479.195.600 3,6,37,38 1.583.744.253.000 Other investment Pintak ketiga 25.599.636.134 3,7,37 16.280.467.010 Third parties Pintak ketiga 198.837.297.788 3,7,36,37,38 117.319.741.118 Related parties Pintak ketiga 4.600.570.087 3.371.116.936 Third parties Other receivable - rn Pintak ketiga 1.347.840.960 370.322.640 Related parties Other receivable Persediaan 125.348.093.098 3,8 132.328.019.994 Inventorie Uang muka dan 4.662.408.971 3.21a 3.816.193.002 Prepaid taxe Pajak dibayar di muka 1.862.408.971 3.21a 3.015.398.460 from related parties Putang pinak 1.904.699.589 3,36,37 3.015.398.460 from related parties Depositi yang 25.000.000.000 3,11,37,38 50.000.000.000 time deposits Total Aset		30 September 2023/ September 30, 2023	Catatan/ Notes	31 Desember 2022/ December 31, 2022	
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Aset takberwujud - neto 21.082.503.189 3,16 24.183.076.862 Intangible assets - me Aset hak-guna - neto 2.904.599.375 3,13,25 2.261.749.767 Right-of-use assets - me Investasi obligasi 68.000.000.000 3,17,36 68.000.000.000 Investment in bond Investasi pada 17.925.086.368 3,14 18.998.614.842 in associates Investasi saham 10.356.483.133 3,15,37,38 10.356.483.133 Investment in share Aset pajak tangguhan 8.747.504.404 3,21e 8.618.844.946 Deferred tax asset	ASET TIDAK LANCAR				NON-CURRENT ASSETS
Aset hak-guna - neto 2.904.599.375 3,13,25 2.261.749.767 Right-of-use assets - neto Investasi obligasi 68.000.000 3,17,36 68.000.000.000 Investment in bond Investasi pada Investasi pada Investment Investment in bond Investment in bond entitas asosiasi 17.925.086.368 3,14 18.998.614.842 in associates Investasi saham 10.356.483.133 3,15,37,38 10.356.483.133 Investment in share Aset pajak tangguhan 8.747.504.404 3,21e 8.618.844.946 Deferred tax asset	Aset tetap - neto	72.562.127.215	3,12	75.990.133.613	Property and equipment - net
Investasi obligasi 68.000.000.000 3,17,36 68.000.000.000 Investment in bond Investment Investasi pada 17.925.086.368 3,14 18.998.614.842 in associates Investasi saham 10.356.483.133 3,15,37,38 10.356.483.133 Investment in share Aset pajak tangguhan 8.747.504.404 3,21e 8.618.844.946 Deferred tax asset	Aset takberwujud - neto	21.082.503.189	3,16	24.183.076.862	Intangible assets - net
Investasi pada Investment entitas asosiasi 17.925.086.368 3,14 18.998.614.842 in associates Investasi saham 10.356.483.133 3,15,37,38 10.356.483.133 Investment in share Aset pajak tangguhan 8.747.504.404 3,21e 8.618.844.946 Deferred tax asset	Aset hak-guna - neto	2.904.599.375	3,13,25	2.261.749.767	Right-of-use assets - net
entitas asosiasi 17.925.086.368 3,14 18.998.614.842 in associates Investasi saham 10.356.483.133 3,15,37,38 10.356.483.133 Investment in share Aset pajak tangguhan 8.747.504.404 3,21e 8.618.844.946 Deferred tax asset	Investasi obligasi	68.000.000.000	3,17,36	68.000.000.000	Investment in bonds
Investasi saham 10.356.483.133 3,15,37,38 10.356.483.133 Investment in share Aset pajak tangguhan 8.747.504.404 3,21e 8.618.844.946 Deferred tax asset	Investasi pada				Investment
Aset pajak tangguhan 8.747.504.404 3,21e 8.618.844.946 Deferred tax asset	entitas asosiasi	17.925.086.368	3,14	18.998.614.842	in associates
	Investasi saham	10.356.483.133	3,15,37,38	10.356.483.133	Investment in shares
	Aset pajak tangguhan	8.747.504.404	3,21e	8.618.844.946	Deferred tax assets
OUUWIII 0.090.739.070 10,5 0.090.739.070 OUUW	Goodwill	6.098.739.878	1c,3	6.098.739.878	Goodwill
Taksiran tagihan Estimated claim	Taksiran tagihan				Estimated claims
pajak penghasilan 1.971.016.184 3,21d 840.514.385 for tax refund	pajak penghasilan	1.971.016.184	3,21d	840.514.385	for tax refund
Aset tidak lancar lainnya 222.565.272 3 247.565.272 Other noncurrent asset	Aset tidak lancar lainnya	222.565.272	3	247.565.272	Other noncurrent assets
Total Aset Tidak Lancar 209.870.625.018 215.595.722.698 Total Non-current Asset	Total Aset Tidak Lancar	209.870.625.018		215.595.722.698	Total Non-current Assets
TOTAL ASET 1.566.008.886.807 2.337.996.948.614 TOTAL ASSET	TOTAL ASET	1.566.008.886.807		2.337.996.948.614	TOTAL ASSETS



PT DISTRIBUSI VOUCHER NUSANTARA TBK DAN ENTITAS ANAKNYA LAPORAN POSISI KEUANGAN KONSOLIDASIAN INTERIM (Lanjutan) Tanggal 30 September 2023 (Tidak Diaudit) (Disajikan dalam Rupiah, kecuali dinyatakan lain)

PT DISTRIBUSI VOUCHER NUSANTARA TBK AND ITS SUBSIDIARIES INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION (Continued) As September 30, 2023 (Unaudited) (Expressed in Rupiah, unless otherwise stated)

	30 September 2023/ September 30, 2023	Catatan/ Notes	31 Desember 2022/ December 31, 2022	
LIABILITAS				LIABILITIES
LIABILITAS JANGKA PENDEK				CURRENT LIABILITIES
Utang bank jangka pendek	98.850.656.610	3,7,8,11,18,37, 38,42	105.120.182.371	Short-term bank loans
Utang usaha				Trade payables
Pihak ketiga	15.698.896.347	3,19,38	14.979.128.529	Third parties
Pihak berelasi	16.100.904.606	36	6.464.385.708	Related parties
Utang lain-lain				Other payables
Pihak ketiga	5.065.261.033	3,37	5.899.882.433	Third parties
Beban akrual	507.649.357	3,20,37,38	2.816.336.522	Accrued expenses
Utang pajak	3.726.485.148	3,21b	2.042.941.047	Taxes payable
Deposit pelanggan	9.118.718.735	3,22	9.549.479.757	Customer deposits
Utang pihak berelasi	12.251.518.571	3,36,38	20.935.790.334	Due to related parties
Bagian liabilitas jangka panjang				Current maturities
yang jatuh tempo dalam				of long-term
waktu satu tahun:				liabilities:
Utang bank	7.554.000.000	3,12,23,37,38	7.554.000.000	Bank loans
Utang pembiayaan	310.125.679	3,12,24,37	107.783.229	Financing payables
Liabilitas sewa	828.527.340	3,25,37	1.340.092.316	Lease liabilities
Total Liabilitas Jangka Pendek	170.012.743.426		176.810.002.246	Total Current Liabilities
LIABILITAS JANGKA PANJANG				NON-CURRENT LIABILITIES
Liabilitas jangka panjang setelah dikurangi bagian				Long-term liabilities
yang jatuh tempo dalam				 net of current
satu tahun:				maturities:
Utang bank	629.500.000	3,12,23,37,38	6.295.000.000	Bank loans
Utang pembiayaan	173.863.779	3,12,24,37	83.278.675	Financing payables
Liabilitas sewa	1.351.853.927	3,25,37	636.993.100	Lease liabilities
Liabilitas imbalan kerja	5.186.031.115	3,4,26	4.507.451.751	Employee benefits liabilities
Total Liabilitas Jangka Panjang	7.341.248.821		11.522.723.526	Total Non-current Liabilities
TOTAL LIABILITAS	177.353.992.247		188.332.725.772	TOTAL LIABILITIES



PT DISTRIBUSI VOUCHER NUSANTARA TBK DAN ENTITAS ANAKNYA LAPORAN POSISI KEUANGAN KONSOLIDASIAN INTERIM (lanjutan) Tanggal 30 September 2023 (Tidak Diaudit) (Disajikan dalam Rupiah, kecuali dinyatakan lain)

PT DISTRIBUSI VOUCHER NUSANTARA TBK AND ITS SUBSIDIARIES INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION (continued) As of September 30, 2023 (Unaudited) (Expressed in Rupiah, unless otherwise stated)

	30 September 2023/ September 30, 2023	Catatan/ Notes	31 Desember 2022/ December 31, 2022	
EKUITAS				EQUITY
Ekuitas yang dapat diatribusikan				Equity attributable
kepada Pemilik Perusahaan				to Owners of the Company
Modal saham - nilai nominal				Share capital - par value
Rp 50 per saham				Rp 50 per share
Modal dasar -				Authorized capital -
4.000.000.000 saham				4,000,000,000 shares
Modal ditempatkan dan				Issued and
disetor penuh - 1.428.571.400 saham	71,428,570,000	27	71,428,570,000	fully paid capital - 1,428,571,400 shares
Tambahan modal disetor	592.674.751.173	28	592.674.751.173	Additional paid-in capital
Saham treasuri	(8.829.590.000)	3,27	(8.829.590.000)	Treasury stock
Selisih atas transaksi	(0.020.000.000)	0,21	(0.020.000.000)	Differences in value
dengan pihak				of transactions with
non-pengendali	1.959.079.763	3	1.959.079.763	non-controlling interest
Penghasilan komprehensif lain	261.133.920		410.814.930	Other comprehensive income
Saldo laba:				Retained earnings
Telah ditentukan				
penggunaannya	700.000.000	29	600.000.000	Appropriated
Belum ditentukan				11
penggunaannya	680.801.203.268		1.443.778.531.773	Unappropriated
Total ekuitas yang				Total equity
dapat diatribusikan				attributable to Owners
kepada Pemilik Perusahaan	1.338.995.148.124		2.102.022.157.639	of the Company
Kepentingan non-pengendali	49.659.746.436	30	47.642.065.203	Non-controlling interests
TOTAL EKUITAS	1.388.654.894.560		2.149.664.222.842	TOTAL EQUITY
TOTAL LIABILITAS DAN				TOTAL LIABILITIES AND
EKUITAS	1.566.008.886.807		2.337.996.948.614	EQUITY
ENOTING	1.500.000.000		2.331.330.340.014	Egoni



PT DISTRIBUSI VOUCHER NUSANTARA TBK DAN ENTITAS ANAKNYA LAPORAN LABA RUGI DAN PENGHASILAN KOMPREHENSIF LAIN KONSOLIDASIAN INTERIM Untuk Periode Sembilan Bulan yang Berakhir Pada Tanggal 30 September 2023 (Tidak Diaudit) (Disajikan dalam Rupiah, kecuali dinyatakan lain)

PT DISTRIBUSI VOUCHER NUSANTARA TBK AND ITS SUBSIDIARIES INTERIM CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME For the Nine-months Period Ended September 30, 2023 (Unaudited) (Expressed in Rupiah, unless otherwise stated)

	30 September 2023/ September 30, 2023	Catatan/ Notes	30 September 2022/ September 30, 2022	
PENJUALAN NETO	2.839.719.255.904	3,31,36	3.597.717.078.219	NET SALES
BEBAN POKOK PENJUALAN	2.763.022.152.649	3,32,36	3.517.944.531.885	COST OF GOODS SOLD
LABA KOTOR	76.697.103.255		79.772.546.334	GROSS PROFIT
BEBAN USAHA Beban penjualan Beban umum	6.102.055.267	3,33,39	6.264.176.520	OPERATING EXPENSES Selling expenses General and
dan administrasi	63.223.898.527	3,34,39	62.034.305.098	administrative expenses
Total Beban Usaha	69.325.953.794		68.298.481.618	Total Operating Expenses
LABA USAHA	7.371.149.461		11.474.064.716	OPERATING INCOME
PENGHASILAN (BEBAN) LAIN-LAIN				OTHER INCOME (EXPENSES)
Keuntungan (rugi) investasi lainnya		6	42.275.728.500	Gain (loss) on other investments
Pendapatan bunga	3.256.577.024	3	2.624.061.022	Interest income
Pendapatan sewa	1.774.214.629	36	1.996.258.813	Rent income
Beban bunga Bagian atas rugi neto	(3.894.297.691)	35	(5.249.609.024)	Interest expenses Share in net loss
entitas asosiasi	(1.073.528.474)	14	(2.567.254.583)	of associates
Lain-lain - neto	(611.974.521)		(151.684.581)	Others - net
Total Penghasilan (Beban) Lain-lain - Neto	(764.757.664.433)		38.927.500.147	Total Other Income (Expenses) - Net
LABA (RUGI) SEBELUM BEBAN PAJAK PENGHASILAN	(757.386.514.972)		50.401.564.863	INCOME (LOSS) BEFORE INCOME TAX EXPENSE
BEBAN PAJAK PENGHASILAN	(3.385.623.338)	3,21c	(3.579.891.706)	INCOME TAX EXPENSE
LABA (RUGI) NETO TAHUN BERJALAN	(760.772.138.310)		46.821.673.157	NET INCOME (LOSS) FOR THE YEAR



PT DISTRIBUSI VOUCHER NUSANTARA TBK DAN ENTITAS ANAKNYA LAPORAN LABA RUGI DAN PENGHASILAN KOMPREHENSIF LAIN KONSOLIDASIAN INTERIM Untuk Periode SEMBILAN BULAN yang Berakhir Pada Tanggal 30 September 2023 (Tidak Diaudit) (Disajikan dalam Rupiah, kecuali dinyatakan lain)

PT DISTRIBUSI VOUCHER NUSANTARA TBK AND ITS SUBSIDIARIES INTERIM CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME For the Nine-months Period Ended September 30, 2023 (Unaudited) (Expressed in Rupiah, unless otherwise stated)

	30 September 2023/ September 30, 2023	Catatan/ Notes	30 September 2022/ September 30, 2022	
PENGHASILAN (RUGI) KOMPREHENSIF LAIN				OTHER COMPREHENSIVE INCOME (LOSS)
Pos-pos yang tidak akan				Items that will not be
direklasifikasi ke laba rugi				reclassified to profit or loss
pada periode berikutnya:				in subsequent period:
Bagian penghasilan (rugi)				Share in other comprehensive
komprehensif lain entitas asosiasi		3,14		income (loss) of associates
Efek pajak terkait	66.899.736	3,14 3,21e	3.369.678	Related tax effect
Pengukuran kembali	00.055.750	3,216	3.309.070	Remeasurement of employee
liabilitas imbalan kerja	(304.089.708)	3,26	(15.316.720)	benefits liabilities
	(304.003.100)	5,20	(13.310.120)	•
PENGHASILAN				OTHER
KOMPREHENSIF LAIN - NETO	(237.189.972)		(11.947.042)	COMPREHENSIVE INCOME - NET
	(231.109.912)		(11.947.042)	
TOTAL PENGHASILAN (RUGI) Komprehensif	(761.009.328.282)		46.809.726.115	TOTAL COMPREHENSIVE INCOME (LOSS)
Laba neto yang				Net income for the year
dapat diatribusikan kepada:				attributable to:
Pemilik Entitas Induk	(762.877.328.505)		41.489.865.972	Owners of the Company
Kepentingan non-pengendali	2.105.190.195	3,30	5.331.807.185	Non-controlling interests
LABA (RUGI) NETO				NET INCOME (LOSS)
TAHUN BERJALAN	(760.772.138.310)		46.821.673.157	FOR THE YEAR
Total penghasilan				Total
komprehensif yang dapat				comprehensive income
diatribusikan kepada:				attributable to:
Pemilik Entitas Induk	(763.027.009.515)		41.451.829.127	Owners of the Company
Kepentingan non-pengendali	2.017.681.233	3,30	5.357.896.988	Non-controlling interests
TOTAL				TOTAL
PENGHASILAN (RUGI)				COMPREHENSIVE
KOMPREHENSIF	(761.009.328.282)		46.809.726.115	INCOME (LOSS)
LABA (RUGI) NETO PER SAHAM				EARNINGS (LOSS) PER SHARE
YANG DIATRIBUSIKAN				ATTRIBUTABLE TO
KEPADA PEMILIK	(544.00)	2.40	00.04	OWNERS
ENTITAS INDUK	(544,92)	3,40	29,64	OF THE COMPANY

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